

## STEP 1: EXHIBITOR INFORMATION

Organization Name		Submitted Date	
Booth Coordinator Name	Booth Coordinator Phone	Booth Coordinator Email	
Address		City, State	ZIP
Website	Company Phone		

## STEP 2: BOOTH SELECTION

Booth Size	Member Rate
10x10	\$900
20x10	\$1800
30x10	\$2300
40x10	\$2800
50x10	\$3100
20x20 Island	\$2800
30x20 Island	\$3800
50x20 Island	\$6000

2024 BOOTH PREFERENCE	
Booth Size	
Booth Rate	
ADD \$50 per exposed corner ADD \$400 for non-member rate	
Booth choice in order of preference:	
1)	2) 3)

EXPO OFFICE USE ONLY	
Assigned Booth	
Deposit Paid	
Processed By	
Balance Due	

Booth cost includes listing on the EXPO website, printed in the January issue of CAM Magazine, printed on the floor plan of the Show Directory, one 8' skirted table, two chairs, and a wastebasket. Carpet, electrical, and Wi-Fi access may be purchased from the venue. Lead retrieval scanner will be available for rent at the show. Sponsorship opportunities and display advertising in the show program are available. Read full contract terms for additional information.

## STEP 3: PRINTED PROGRAM / EXHIBITOR LISTING INFORMATION

Information for the EXPO regarding products you intend to exhibit will be taken from this application. Please complete below. Product or service description should be 40 words or less and may be edited by EXPO staff. The deadline to appear in the January issue of CAM Magazine is December 2, 2023. The deadline to appear on the floor plan in the Show Program is January 13, 2024.

Company Name	Website
Company Contact Name	Company Contact Email
Products on Display	

<p>Construction Association of Michigan  <b>Booth 315</b>  <b>BuildwithCAM.com</b>          Kevin Koehler          koehler@buildwithcam.com</p> <p>CAM is a membership organization, including general contractors, subcontractors, equipment and material suppliers, architects, engineers and service providers. Visit our booth to learn more about the value of membership.</p>
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## STEP 4: ADVERTISING AND SPONSORSHIP

Sponsor levels include exhibit booth and discount on display advertising. Refer to full listing of sponsor benefits for additional information.

Platinum Sponsor - \$15,000    
  Gold Sponsor - \$10,000    
  Silver Sponsor - \$5,000    
  Bronze Sponsor - \$2,500

### Show Program Ad Rates

1/3 page ad – \$200    
  1/2 page ad – \$300    
  Full page ad – \$500    
  Full Page ad with bleed – \$500

### Raffle Drawing

To help encourage attendee presence in the exhibit hall and at the booths, the EXPO is offering to promote a prize drawing for no additional charge. Prize drawing is scheduled to begin at 2pm. Participating vendors must indicate whether they are planning to participate and provide a description of the item they wish to donate by 1/13/24. Minimum value of the item to be awarded is \$50.

Yes, we will provide raffle item  
 No, we will not provide raffle item

## STEP 5: SHOW RULES & REGULATIONS

Standard booth background and side rails, decorated with background drape and uniform ID signs are provided without charge. Each booth package includes one (1) 8' skirted table, two (2) chairs, and one (1) wastebasket. Exhibitors will provide all other furnishings, equipment, facilities, etc., at their own expense and responsibility. They must be obtained through the official suppliers. Standard booth backgrounds are eight feet in height, and divider rails are three feet in height. In the area five feet forward from the rear background of each booth, display materials may be placed up to a height not exceeding eight feet from the building floor. If any portion of the booth beyond five feet from the rear background of the booth, all parts of the exhibit shall be placed not to exceed the height of four feet. No exhibit shall be allowed to obstruct clear vision to other booths in the same line or adjacent lines unless it is an island display, having four corners on four sides. In the case of island booths, if a solid wall is to be part of the display, or any free-standing unit above eight (8') feet high, or any multi-level construction above eight (8') feet high, a booth rendering must be submitted to Show Management for approval by January 13, 2024. Exhibits not conforming to these specifications or which in design, operation, or otherwise, are objectionable in the opinion of the management will be prohibited. All demonstrations and exhibits must be confined to the exhibit booths.

Advertised closing time for the EXPO is 4:00 pm on Wednesday, February 14, 2024. No dismantling or removal of booths is permitted prior to the official announced closing time on the final day of the Show. There are no exceptions to this rule. Hand trucks or carts may not be on the show floor while consumers are still in aisles. Guards at the doors will not permit booth material to exit prior to closing time. **Exhibitors who break down early may be banned from future shows.**

Assignment of exhibitor space is within the sole discretion of Show Management, which reserves the right to alter the location of booths if deemed in the best interests of the overall exposition.

Subletting of contracted exhibit space is NOT permitted. Special arrangements must be made in advance for two or more firms sharing the same exhibit space.

Loudspeakers, radios, television sets, or the operation of any equipment which is of sufficient volume to interfere with the business of neighboring exhibitors will not be permitted.

Dispensing of refreshments of any kind requires prior written consent of Show Management. Exhibit facilities have dedicated caterers who have the exclusive right to dispense food and beverages.

Exhibitor is required to have the exhibit space staffed during all Show hours. Exhibitor personnel may not sell or distribute literature or operate in any space except within the confines of Exhibitor's booth.

Helium-filled balloons are not permitted. Live animals of any type are not permitted within the Show without prior approval of Show Management.

Exhibitors and/or their displays may be photographed by Show Management representatives. Exhibitor agrees such photos are the property of Show Management and may be used for show-related purposes without reimbursement to Exhibitor.

All booth materials must be fireproof and conform to the appropriate municipal Fire Department requirements. No fireworks, open flames, liquefied petroleum gas or flammable liquids are allowed.

Fuel tanks for equipment and vehicles shall be locked and sealed to prevent vapors. Fuel tanks shall not contain in excess of one-eighth their capacity or 5 gallons of fuel, whichever is less. At least one battery cable shall be removed from battery.

Vehicle move-in/out will need to be coordinated/approved by Show Management, venue security, etc.

Show Management reserves the right at any time to prohibit exhibitor conduct, product, or material which it considers contrary to the best interest of the show.

If the Exhibitor or its agents or employees cause any damage to any portion of the Facility, Exhibitor will pay to Show Management such sum as shall be necessary to restore the damaged area.

Exhibitor assumes all risks and responsibilities for accidents, loss, injury, or damages to person or property and agrees to indemnify and hold harmless Show Management and the Facility and their representatives from any and all claims or losses including attorney fees arising from Exhibitor's participation. Exhibitor will furnish a Certificate of comprehensive general liability insurance coverage which will assist in protecting it against all risks assumed or incurred in connection with its exhibit.

If the Show is canceled, opens later than scheduled, or must prematurely close due to fire, weather, or any other cause, the Exhibitor waives any claim for damages or compensation except for the pro-rated return of the amount of the booth rental fee.

During the days the show is open, Facility concessions are in operation. The Exhibit Facility will allow Exhibitors to bring in a bottle of water or single non-alcoholic beverage for their own use only. Also permitted are a sandwich in paper bag or lunchbox-sized cooler. Exhibitors may bring in fast food for one person only. All coolers will be examined at the door. Cases of bottled water are NOT permitted for consumption or display.

## STEP 6: APPROVAL & PAYMENT

A 50% deposit per exhibit space must be enclosed to obtain a confirmed booth assignment. 25% of space rental is not refundable 180 days prior to the show. Final payment is due 30 days prior to the show. No refunds after that time. Exhibit booths not fully paid by January 13, 2024, will be reassigned.

I have read the Rules & Regulations and contract to exhibit in the show as noted on page 1. I am authorized to make payment on behalf of my organization.

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_

<b>Company Name</b>			
<b>Credit Card (Visa, MasterCard, AMEX)</b>	<b>Exp. Date</b>	<b>Initial Amount Authorized</b>	<b>Balance Due</b>
<b>Billing ZIP Code</b>	<b>CVV Code</b>	<b>Name on Card</b>	
<b>Email Receipt to:</b>			

## STEP 7: RETURN SIGNED CONTRACT

Attn: BRIAN STARRS, brians@builders.org. Make checks payable to the Home Builders Association of Southeastern Michigan and send to 30400 Telegraph Road, Suite 202, Bingham Farms, MI 48025. Questions? Call (248) 202-7300.